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To:

From: Waters Corporation

Date:

Re: Export, Re-Export and Retransfer Regulatory Compliance

Waters Corporation, in accordance with its Corporate Policy, is fully committed to adhering to the export control laws of each country in which it does business. Pursuant to that Policy, the Company hereby seeks to ensure the compliance of its business partners with that standard. It, therefore, asks its distributors to confirm:

- That the distributor fully complies with all applicable laws and regulations affecting the export, re-export and in country transfer of Waters' products, including but not limited to the restrictions imposed by U.S. export laws and local country export laws. The distributor acknowledges that these laws and regulations include, but are not limited to: (a) product/service/data-specific requirements, (b) ultimate destination country-specific requirements for re-exports, and (c) end-user-specific requirements. Such restrictions mandate obtaining an export license or other government approval prior to exporting, re-exporting or re-transferring products, whenever such approval is required.
- In particular, that the distributor has measures and controls in place to ensure it monitors, is aware, and in full compliance with the restrictive country trade sanctions and the requirements of restricted party sanctions lists issued by the US Treasury Department, Office of Foreign Assets Control, the US Department of Commerce, and the Council of the European Union, as well as similar government authorities. In particular, under those regulations:
 1. No sale or resale of Waters products are made to any individual or entity listed on any Sanctioned Party Lists without the legislated governmental approvals and licenses.
 2. No sale or resale of Waters products is made to any country subject to trade sanctions (embargoes or restrictive measures) issued by the U.S. government, the European Union or local export control laws, without the legislated governmental approvals and licenses.
 3. The end use of Waters' products for direct/indirect use in any nuclear/missile technology, chemical or biological application will be controlled by regulation and should be reviewed prior to any sale or resale to ensure all applicable license or governmental approvals are obtained.

Waters requests that our distributors comply with this established Company policy for all sales of Waters' products. If you are unfamiliar with a customer or customer's business practice, we ask that you check the websites below to verify their status before proceeding with any sale:

Europe Sanctions or Restrictive Measures: http://eeas.europa.eu/cfsp/sanctions/index_en.htm



Office of Foreign Asset Controls: <http://www.treasury.gov/resource-center/sanctions/Programs/Pages/Programs.aspx>
Consolidated Sanctioned Party List (US): http://export.gov/ecr/eg_main_023148.asp

Please be advised that Waters' performs a 100% check against these lists prior to processing any order. Any order that is in question may be held for additional documentation prior to shipment, and/or may not be accepted. As noted previously, compliance with these requirements is an integral part of Waters Corporate Policy. As a business partner, your acceptance of the terms outlined above is fundamental to our continuing business relationship.

Your signature herein acknowledges your confirmation of the above.

Date: 2018.10.16

Name:

Title of Signatory:

Company:

